



## Job Analysis Step by Step Guide



## **ADVISOR Enterprise User's Guide**

© Copyright 1995 to 2020 BNH Expert Software Inc.  
Latest Update: August 21, 2020

All rights reserved. No part of this publication and/or software may be reproduced, stored in a retrieval system or transmitted in any form or by any means, electronic, mechanical, photocopying, recording, or otherwise without the prior written permission of BNH Expert Software Inc., 4000 Steinberg Street, Saint Laurent, Quebec, Canada, H4R 2G7.

Printed in Canada

## Foreword

ADVISOR Enterprise is a Training Management System that drives training efficiency by (a) aligning current and future training activities to operational requirements to identify gaps, duplications and training with minimal value; (b) forecasting and comparing the costs of viable delivery options; (c) uncovering cost drivers; and (d) improving resource allocation. ADVISOR is built around the ADDIE model with the added flexibility of starting the analysis at any level. ADVISOR is made up of the following modules that can be used separately or in any combination.

<b>Needs Assessment</b>	<b>Assess:</b> To find out <i>“the cause of the problem and potential solutions”</i> . Provides a step by step approach for understanding a problem before selecting the solution – in other words, before assuming that training is needed. Needs Assessment provides an audit trail and serves as the foundation for decisions by zeroing in on the source of the problem, identifying solutions that can produce the desired level of productivity, and highlighting actions that will generate the greatest impact. [Scope and Needs Assessment].
<b>Training Analysis</b>	<b>Analysis:</b> To find out <i>“who needs to be trained, on what and why”</i> . Provides a step by step approach for conducting Training Needs Analysis (TNA) or Training Systems Requirements Analysis (TSRA) to identify training needed by each job, position and employee to perform duties to the desired standard under the prescribed conditions. Four approaches may be used to conduct training analysis, namely Mission, System, Competency or Job. [Mission Analysis, Competency Analysis, System Analysis, Job Task Analysis, Knowledge/Skill Gap Analysis and Training Requirements Analysis].
<b>Training Design</b>	<b>Design:</b> To find out <i>“what is the most effective and economical way to deliver training”</i> . Provides a step by step approach for conducting Training Media Analysis (TMA) or Option Analysis to identify the most cost effective strategy for the delivery of training and generates Training Plans. The analysis takes into account limitations, instructional design requirements, upfront and recurring costs over training program life as well as risks associated with the introduction of new technology. [Media Analysis, Cost Analysis and Training Plans].
<b>Fidelity Analysis</b>	<b>Develop:</b> To find out the <i>“fidelity requirements of training devices”</i> . Provides a step by step approach for assessing the functional requirements of trainers and simulators based on training needs and performance objectives. It identifies visual, tactile, olfactory, affective and auditory sensory cues needed to practice tasks, within realistic environments, under preset conditions to attain the desired level of competency. In addition, ADVISOR takes into account elements within the virtual world and how users interact with each.
<b>Resource Management</b>	<b>Implementation:</b> To find out <i>“how much money and resources are needed”</i> . Compiles and analyzes missions/goals, competencies, systems, jobs, tasks, training requirements, courses, activities, costs, personnel and resources to generate concise, up to date and actionable reports. The reports provide insight on planned training activities for any time period; training requirements for each job/employee; budget, personnel and resource requirements, training impact as well as how to drive training effectiveness and efficiency by leveraging technology, improving resource allocation and identifying gaps, duplications and unwarranted training. [Forecast and Optimize Training Budgets, Personnel and Resources].
<b>Project Management</b>	<b>Implementation:</b> To find out <i>“how training should be implemented”</i> . Provides a step by step approach for planning a project and tracking progress in real time. This includes the setup of phases and tasks, dependencies and constraints, timelines as well as the assignment of personnel and resources needed to complete. Moreover, ADVISOR tracks progress by comparing hours worked and money spent on each task to project plan, to anticipate delays, facilitate the implementation of corrective measures, and keep projects on-time and within budget. [Develop Project Plans and Track Progress].

**Performance  
Analysis**

**Evaluation:** To find out “*how training impacts performance and organizational goals*”. Provides a step by step approach for improving performance by zeroing in on the source of the problem and identifying solutions that can produce the desired level of productivity. Moreover, ADVISOR highlights actions that will generate the greatest impact by assessing the feasibility of implementing plausible solutions as well as forecasting the costs, benefits and Return on Investment (ROI) of each intervention. [Performance Gap Analysis, Root Cause Analysis and Cost Benefit Analysis].

**Training Life  
Cycle  
Management**

**Manage:** To “*continually uncover venues to drive training effectiveness & efficiency*”. Maintains training effectiveness and efficiency over time by continually assessing the impact of changes to missions, jobs, tasks, systems, policies, technologies, throughput, and so forth on training content and activities; as well as budget, personnel and resource requirements. This is attained through a digital-twin model that continually aligns training activities to operational requirements to identify gaps, duplications and training with minimal value. Results (personnel/resource requirements for any time period; cost drivers; bottlenecks and deficiencies) are quickly and concisely communicated through dashboards. Actions that drive training effectiveness and efficiency are also highlighted.

## TABLE OF CONTENTS

<b>1.</b>	<b>Setup Projects</b> .....	<b>1</b>
1.1	Introduction .....	1
1.2	Setup New Projects .....	1
1.3	Configure Projects .....	3
1.4	Setup Project Segments .....	5
<b>2.</b>	<b>Setup Jobs</b> .....	<b>7</b>
2.1	Setup Jobs .....	7
2.2	Define Job Tasks .....	8
2.3	Identify Knowledge, Skills and Attitudes (KSAs).....	9
2.4	Define Job Aids, Policies and Tools .....	10
	Job Aids .....	10
	Policies/Procedures .....	11
	Tools .....	12
2.5	Define Performance and Enabling Objectives .....	13
	Auto Generate Performance Objectives .....	13
	Create New Performance Objectives .....	14
2.6	Uncover Knowledge and Skill Gaps.....	15
	Define POs/EOs Knowledge/Skills .....	15
	Determine Knowledge/Skills Gaps .....	16
	Define Learning Objectives .....	17
<b>3.</b>	<b>Generate Reports</b> .....	<b>18</b>
3.1	Job Task Report .....	18
3.2	Job Training Task Report .....	20
3.3	Training Requirements Analysis Report .....	21
3.4	Align Tasks with Learning Objectives .....	22
3.5	Job Analysis Report .....	24



## Chapter 1: Setup Projects

### 1.1 Introduction

ADVISOR is highly flexible. Based on project requirements, the analysis may start by examining Missions/Goals, Systems, Competencies, Jobs or combinations. The current guide presents a step-by-step process to assist analysts in conducting Job Analysis and Task Analysis to identify training requirements. Separate Step-by-Step Guides are available for conducting Mission/Goal Analysis, Competency Analysis and System Analysis, and therefore they will not be explicitly covered in this Step by Step Guide. For details on all Analysis covered by ADVISOR Enterprise, please refer to the Training Analysis User Guide. For info on basic functionality and how to configure ADVISOR in line with needs, please refer to the Configure ADVISOR Step by Step Guide. Remember that context sensitive help for each screen is also available by clicking on [Help].

### 1.2 Setup New Projects

To create a new Project:

**Step 1:** Click on the  Projects folder.

**Step 2:** Click [Add].

**Step 3:** Input the Project Title, Contact Name and other info. Data required by ADVISOR is identified by a red asterisk (\*). Of course, the more data you provide, the better the results.



The screenshot shows the ADVISOR software interface. The top toolbar includes buttons for '+ Add', 'Save', 'Copy', 'Delete', 'Merge', 'Diverge', 'Notes', 'Print', 'Up', 'Restore', 'Help', and 'Logout'. The breadcrumb path is 'Training Analysis > Projects'. The main menu includes 'Dashboard', 'Setup', 'Scope', 'Analyze', 'Design', 'Develop', 'Implement', 'Evaluate', 'Solutions', 'Documents', 'Reports', and 'Personalize'. The 'Projects' folder is selected in the left sidebar, indicated by a green arrow labeled '1'. The 'Projects' form is displayed, with a green arrow labeled '2' pointing to the '+ Add' button and a green arrow labeled '3' pointing to the 'Project Title\*' input field. The form contains various fields, some marked with a red asterisk (\*), indicating required data. The 'Project Title\*' field is currently empty. The 'Status\*' field is set to 'Public (all users)'. The 'Sequence' field is set to '0'. A green checkmark is visible next to the 'Status\*' field. Below the form, there is a small instruction: 'Click and complete next tab, if applicable; then click the Save button on the top left to save.'

**Step 4:** Click on the [**Defaults**] tab to specify Annual Productive days, Working Hours per Day and Fringe Benefits Factor for the project. The Currency and Inflation Rate will cascade from the Client settings.

**Implication:** Inflation Rates can greatly impact the cost of courses over time. Other default values can improve consistency and save time by populating the corresponding values in new projects.



The screenshot shows the software interface with the following elements:

- Toolbar:** + Add, Save, Copy, Delete, Diverge, Notes, Print, Up, Restore, Help, Logout.
- Navigation:** Dashboard, Setup, Scope, Analyze, Design, Develop, Implement, Evaluate, Solutions, Documents, Reports, Personalize.
- Project Details:**

Annual Productive Days	230
Working Hours per Day	7.5
Fringe Benefits Factor [%]	0 %
- Instructions:** Click and complete next tab, if applicable; then click the Save button on the top left to save.



**Step 5:** Click [**Save**], once all relevant fields are filled out to create the project.

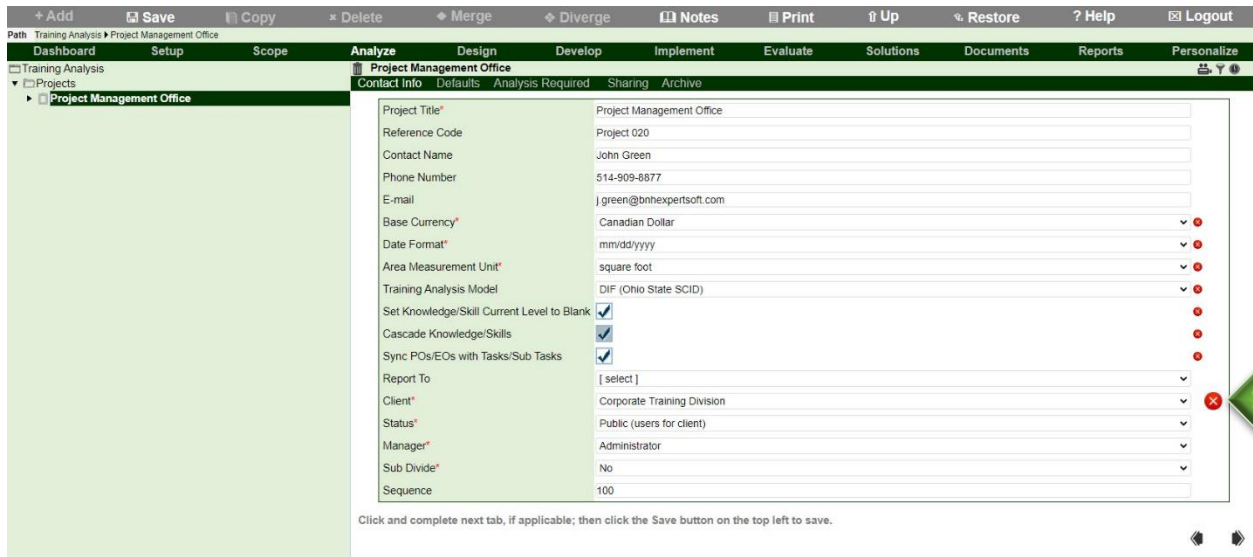
#### Notes:

- To edit an existing project, click on the **Projects** folder then click on the project's name. Make the required changes and click [**Save**].
- You may also share your analysis with colleagues (i.e., Users assigned to the same Client) by clicking on the [**Sharing**] tab, placing checkmarks next to their names and clicking [**Save**].
- Once a Project analysis is completed or reaches a milestone, you can Archive the Project by clicking on the [**Archive**] tab, specifying a title and clicking the [**Save**] button. This will create a duplicate copy of the analysis that cannot be edited; i.e., can only be viewed in a read only mode. Of course, if the Project Analysis is deleted, all archived copies will also be deleted.

### 1.3 Configure Projects

To preserve consistency, all configurations including data to be collected, analysis to be conducted, and reports to be generated cascade from Client's Setup (See Configure ADVISOR Step-by-Step Guide). To modify the configuration for a specific project:

**Step 1:** Click on the  icon to turn the cascade off .



The screenshot shows the 'Project Management Office' configuration page. The 'Client' dropdown menu is highlighted with a green arrow labeled '1'. A red 'X' icon is visible next to the 'Client' dropdown, indicating that the cascade option is turned off. The 'Client' dropdown is currently set to 'Corporate Training Division'. Other fields include 'Project Title' (Project Management Office), 'Reference Code' (Project 020), 'Contact Name' (John Green), 'Phone Number' (514-909-8877), 'E-mail' (j.green@bnhexpertsoft.com), 'Base Currency' (Canadian Dollar), 'Date Format' (mm/dd/yyyy), 'Area Measurement Unit' (square foot), 'Training Analysis Model' (DIF (Ohio State SCID)), 'Set Knowledge/Skill Current Level to Blank' (checked), 'Cascade Knowledge/Skills' (checked), 'Sync POs/EOs with Tasks/Sub Tasks' (checked), 'Report To' ([select]), 'Manager' (Administrator), 'Sub Divide' (No), and 'Sequence' (100).

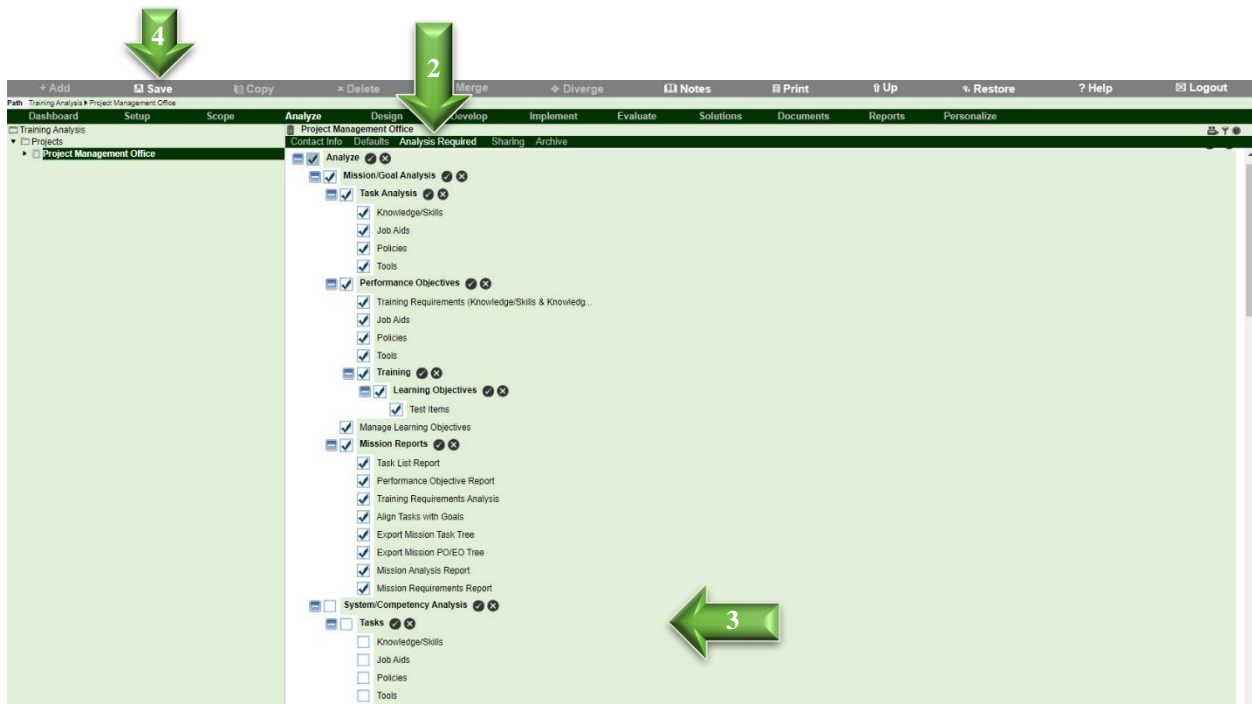
Click and complete next tab, if applicable; then click the Save button on the top left to save.

**Step 2:** To specify data to be collected and analysis to be performed click on the **[Analysis Required]** tab.

**Step 3:** Place checkmarks next to the required items. Deselected items indicate that the analysis and data are not needed. ADVISOR will, in-turn, automatically hide nodes, tabs and fields that are no longer required, streamline data collection and reduce time required to conduct the analysis – a very effective way to configure ADVISOR in line with your needs.

**Step 4:** Click **[Save]** to save the configuration.

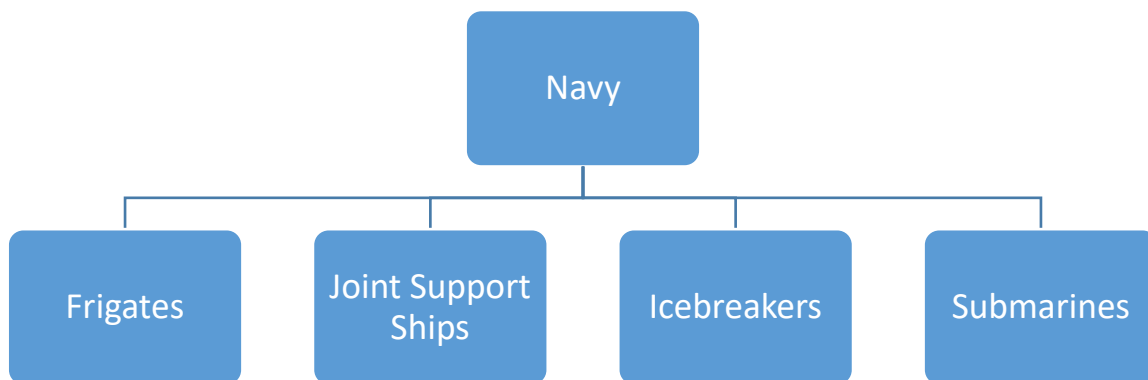
For example, if Job Analysis is needed but System Analysis is not required, all checkmarks for all System related items should be removed, as shown below. You may, of course, reinstate the System Analysis requirement at any time, as the need arises.



**Implication:** All fields corresponding to data and analysis not required will be automatically hidden for this project. This will in-turn streamline the interface and reduce time needed to conduct the analysis.

## 1.4 Setup Project Segments

You may also subdivide and organize the data under each project in various segments, if needed. For example, if the project entails the assessment of training requirements within multiple units, departments, commands or platforms, you may subdivide the project into segments and sub segments, and organize the data accordingly. For example, a corporation (project) may be divided into the following segments: Sales, Marketing, IT, Operations and so forth. A Navy (project) may be divided into the following segments: Frigates, Joint Support Ships, Ice Breakers, Submarines and so forth. Moreover, the impact of missions/goals within each segment (unit) on parent (organization) can also be defined.



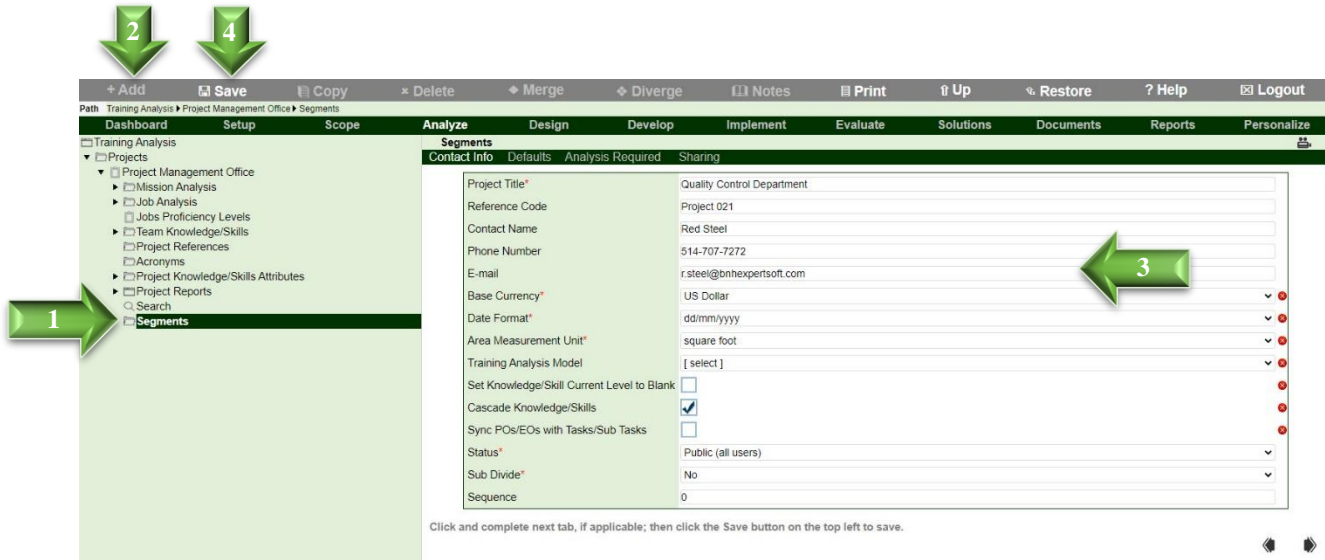
To set-up a Segment for a Project:

**Step 1:** Click on the **Segments** folder under the **Projects** folder.

**Step 2:** Click [**Add**].

**Step 3:** Input the Project (Segment) Title, Contact Name and other information.

**Step 4:** Click [**Save**] to create the Segment.



The screenshot shows the software interface with the following elements:

- Step 1:** A green arrow points to the 'Segments' folder in the left-hand navigation pane under 'Projects'.
- Step 2:** A green arrow points to the '+ Add' button in the top toolbar.
- Step 3:** A green arrow points to the 'Project Title\*' field in the 'Contact Info' tab, which contains the text 'Quality Control Department'.
- Step 4:** A green arrow points to the 'Save' button in the top toolbar.

The interface includes a top toolbar with buttons: + Add, Save, Copy, Delete, Merge, Diverge, Notes, Print, Up, Restore, Help, Logout. Below this is a navigation menu with tabs: Dashboard, Setup, Scope, Analyze, Design, Develop, Implement, Evaluate, Solutions, Documents, Reports, Personalize. The main content area shows a tree view on the left and a form on the right. The form has tabs: Contact Info, Defaults, Analysis Required, Sharing. The 'Contact Info' tab is active, showing fields for Project Title, Reference Code, Contact Name, Phone Number, E-mail, Base Currency, Date Format, Area Measurement Unit, Training Analysis Model, Set Knowledge/Skill Current Level to Blank, Cascade Knowledge/Skills, Sync POs/EOs with Tasks/Sub Tasks, Status, Sub Divide, and Sequence.

## Chapter 2: Setup Jobs

### 2.1 Setup Jobs

Jobs, Roles, Occupations or Positions to be assessed should be setup. Once the target groups have been defined; Duties, Tasks, Objectives and Training Requirements of each can be defined.

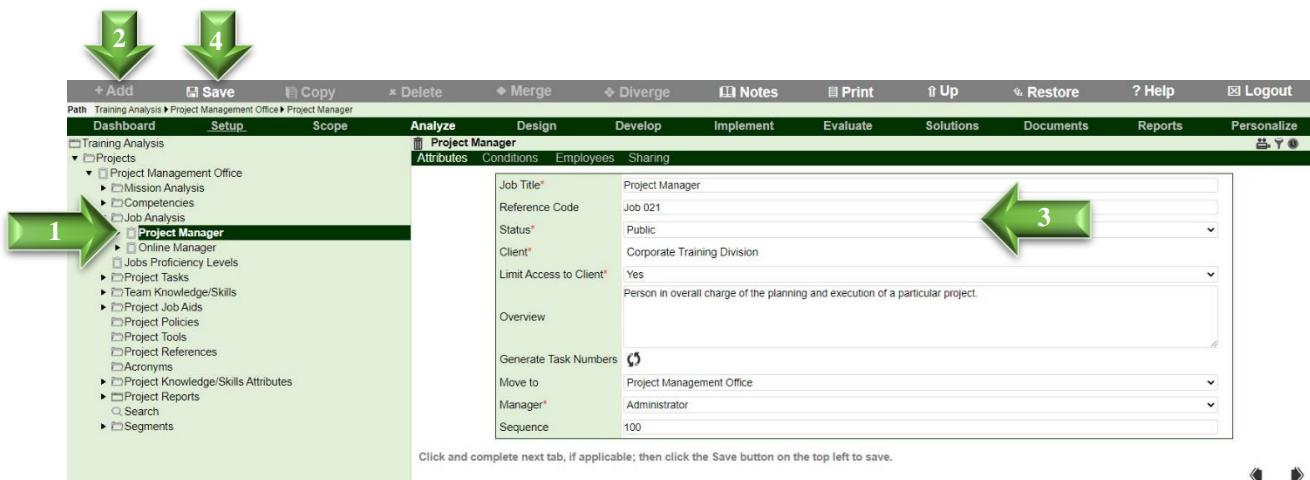
To identify Jobs to be analyzed:

**Step 1:** Click on the **Job Analysis** folder.

**Step 2:** Click [**Add**].

**Step 3:** Input the Job Title, a brief overview as well as other relevant data.

**Step 4:** Click [**Save**] to create the job.



The screenshot shows the software interface for setting up a job. The left navigation pane has a tree view with 'Project Manager' selected. The main area shows a form for 'Project Manager' with fields for Job Title, Reference Code, Status, Client, Limit Access to Client, Overview, Generate Task Numbers, Move to, Manager, and Sequence. The form is filled with example data: Job Title: Project Manager, Reference Code: Job 021, Status: Public, Client: Corporate Training Division, Limit Access to Client: Yes, Overview: Person in overall charge of the planning and execution of a particular project., Generate Task Numbers: (checked), Move to: Project Management Office, Manager: Administrator, Sequence: 100. The top toolbar contains buttons for Add, Save, Copy, Delete, Merge, Diverge, Notes, Print, Up, Restore, Help, and Logout.

#### Notes:

- To facilitate the analysis process, public Job Analyses (defined under Status field) are made available to other users (analysts) under the [**Search**] tab. Users may copy relevant analysis (including tasks, performance/enabling objectives, knowledge/skills, etc.) to their own projects. Note that making Job Analysis Public does not imply that others can make changes to your analysis – it simply implies that they can copy and reuse.
- The profile of each job, including financial data as well as instructional design characteristics that may impact the effectiveness of alternate delivery media can also be specified in this section by clicking on the **Financial Data**, **Characteristics**, or **Attitude** nodes, completing relevant sections and clicking [**Save**].

## 2.2 Define Job Tasks

To create a new task:

**Step 1:** Click on the **Task Analysis** folder under the **(job)** node.

**Step 2:** Click **[Add]**.

**Step 3:** Input the Task Title, Difficulty, Importance, Frequency as well as other attributes.

**Step 4:** Next, click on the **[Conditions]**, **[Cues]** and **[Safety]** tabs and complete.

**Step 5:** Click **[Save]** to create task.

The screenshot shows the software interface with the following elements highlighted by numbered arrows:

- Arrow 1:** Points to the 'Task Analysis' folder in the left sidebar.
- Arrow 2:** Points to the 'Add' button in the top toolbar.
- Arrow 3:** Points to the 'Task Title' field, which contains the text 'Manage relations with personnel, suppliers and customers'.
- Arrow 4:** Points to the 'Conditions', 'Cues', and 'Safety' tabs in the top toolbar.

### Notes:

- Based on Task's Difficulty, Importance and Frequency (DIF), Task Priority and Training Requirements are determined and presented under the **Training** node under each **(task)**. You may of course, override system's recommendations.
- **Sub Divide Tasks:** A Task can also be divided into Sub Tasks, Steps and Sub Steps. Since Individual Tasks require one individual to complete, each Task can only be assigned as a single unit (including all Sub Tasks) to a single Job. In other words, if a Task is divided into Sub Task A and Sub Task B, you cannot assign Sub Task A to Pilots for example, and Sub Task B to Maintainers.
- **Search.** To facilitate the analysis, a **[Search]** tab is presented on the **Task Analysis** folder. You can search for Tasks by Mission, System, Competency, Job or Keyword. To copy, place checkmarks next to the desired Tasks and click **[Save]**. All Sub Tasks as well as Knowledge and Skills associated with the selected Task are also copied.
- If References have been defined under the **Project References** folder (Chapter 6 of Training Analysis User Guide), a **[Reference]** tab will also appear after the **[Safety]** tab. Click the **[References]** Tab, select References and click **[Save]** to link Tasks to specific mandate, requirement, manual, etc., and in-turn document the reasoning behind the Task.

## 2.3 Identify Knowledge, Skills and Attitudes (KSAs)

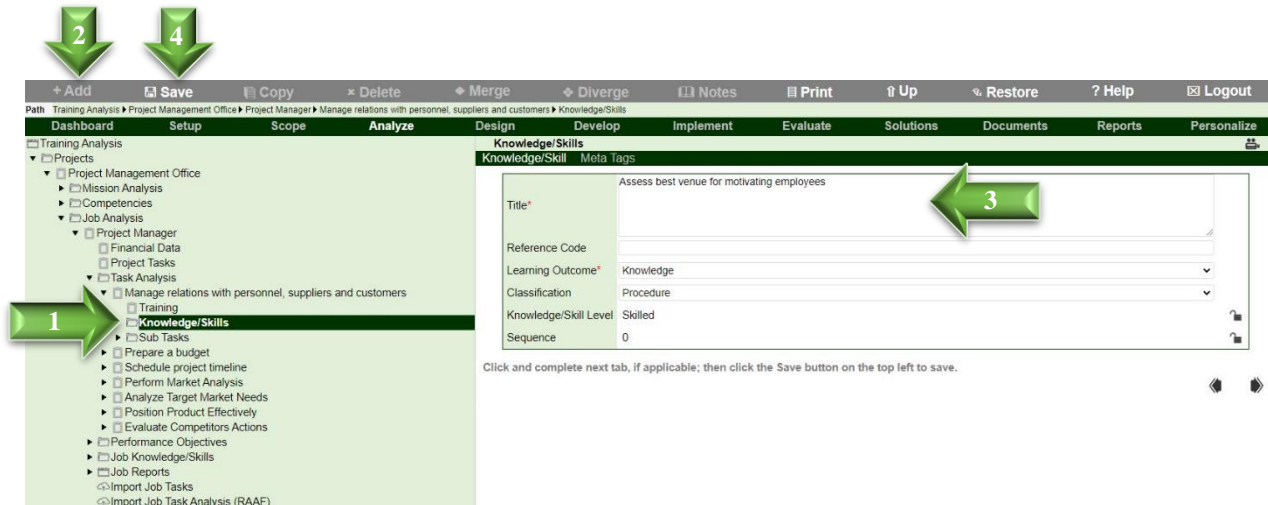
To identify knowledge, skills and attitudes needed to perform the Task to the desired level:

**Step 1:** Click on the  **Knowledge/Skills** folder under the  (task).

**Step 2:** Click [Add].

**Step 3:** Input the Knowledge, Skill or Attitude title, Learning Outcome, Classification and Knowledge/Skill Level.




**Step 4:** Click [Save] to create.



The screenshot shows the software interface with the following elements:

- Toolbar:** + Add, Save, Copy, Delete, Merge, Diverge, Notes, Print, Up, Restore, Help, Logout.
- Path:** Training Analysis > Project Management Office > Project Manager > Manage relations with personnel, suppliers and customers > Knowledge/Skills
- Navigation Tabs:** Dashboard, Setup, Scope, Analyze, Design, Develop, Implement, Evaluate, Solutions, Documents, Reports, Personalize.
- Left Tree:** Training Analysis > Projects > Project Management Office > Mission Analysis > Competencies > Job Analysis > Project Manager > Financial Data > Project Tasks > Task Analysis > Manage relations with personnel, suppliers and customers > Training > **Knowledge/Skills** (highlighted with arrow 1) > Sub Tasks > Prepare a budget > Schedule project timeline > Perform Market Analysis > Analyze Target Market Needs > Position Product Effectively > Evaluate Competitors Actions > Performance Objectives > Job Knowledge/Skills > Job Reports > Import Job Tasks > Import Job Task Analysis (RAAF).
- Main Form:** Knowledge/Skills > Knowledge/Skill > Meta Tags. The form contains:
  - Title\*: Assess best venue for motivating employees (arrow 3 points here)
  - Reference Code: [Empty field]
  - Learning Outcome\*: Knowledge
  - Classification: Procedure
  - Knowledge/Skill Level: Skilled
  - Sequence: 0
- Bottom:** Click and complete next tab, if applicable; then click the Save button on the top left to save.

### Notes:

- Identifying knowledge, skill and attitude requirements for each Task will greatly simplify the process of uncovering knowledge/skill gaps – i.e., training needed.
- Each time a Knowledge, Skill or Attitude is added, they are automatically compiled under the  **Team Knowledge/Skills** folder.
- To minimize duplication, in lieu of adding knowledge or skills, user may review Knowledge, Skills or Attitudes under  **Team Knowledge/Skills** folder by clicking on the [Select] tab under  **Knowledge/Skills** folder, placing checkmarks next to the required Knowledge/Skills and clicking [Save] to add under the Task.

## 2.4 Define Job Aids, Policies and Tools

### Job Aids

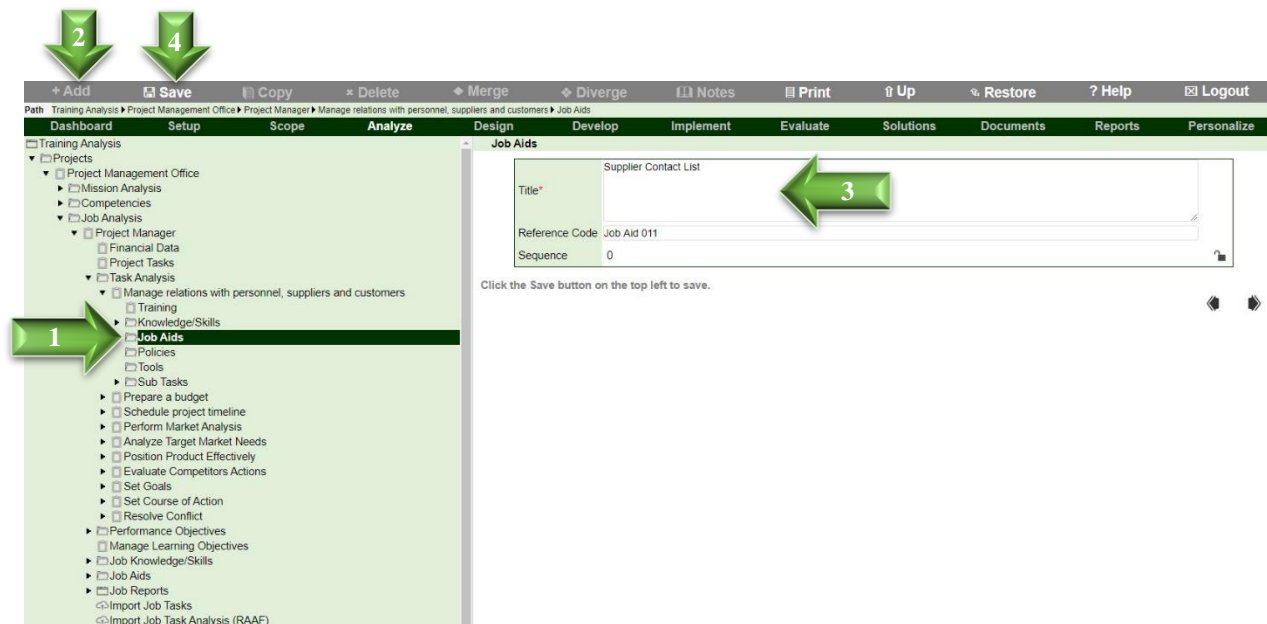
To identify job aids needed to perform Tasks:

**Step 1:** Click on the **Job Aids** folder.

**Step 2:** Click **[Add]**.

**Step 3:** Input the job aid title, description and other required information.

**Step 4:** Click **[Save]**.



The screenshot shows the software interface with the following elements:

- Navigation Pane (Left):** A tree view showing the hierarchy. The 'Job Aids' folder under 'Project Management Office' is selected, indicated by a green arrow labeled '1'.
- Toolbar (Top):** Contains buttons for '+ Add', 'Save', 'Copy', 'Delete', 'Merge', 'Diverge', 'Notes', 'Print', 'Up', 'Restore', 'Help', and 'Logout'. A green arrow labeled '2' points to the '+ Add' button.
- Main Content Area (Right):** Displays the 'Job Aids' form. The 'Title' field contains 'Supplier Contact List', indicated by a green arrow labeled '3'. Other fields include 'Reference Code' (Job Aid 011) and 'Sequence' (0).
- Instructions:** Below the form, it says 'Click the Save button on the top left to save.'

### Note:

- Similar to Knowledge/Skills, each time a Job Aid is added, they are automatically compiled under the **Job Aids** as well as the **Project Job Aids** folders.
- To minimize duplication, in lieu of adding job aids, user may review Job Aids under **Project Job Aids** folder by clicking on the **[Select]** tab under **Job Aids** folder, placing checkmarks next to the required Job Aids and clicking **[Save]** to add under the Task or Performance Objective.

## Policies/Procedures

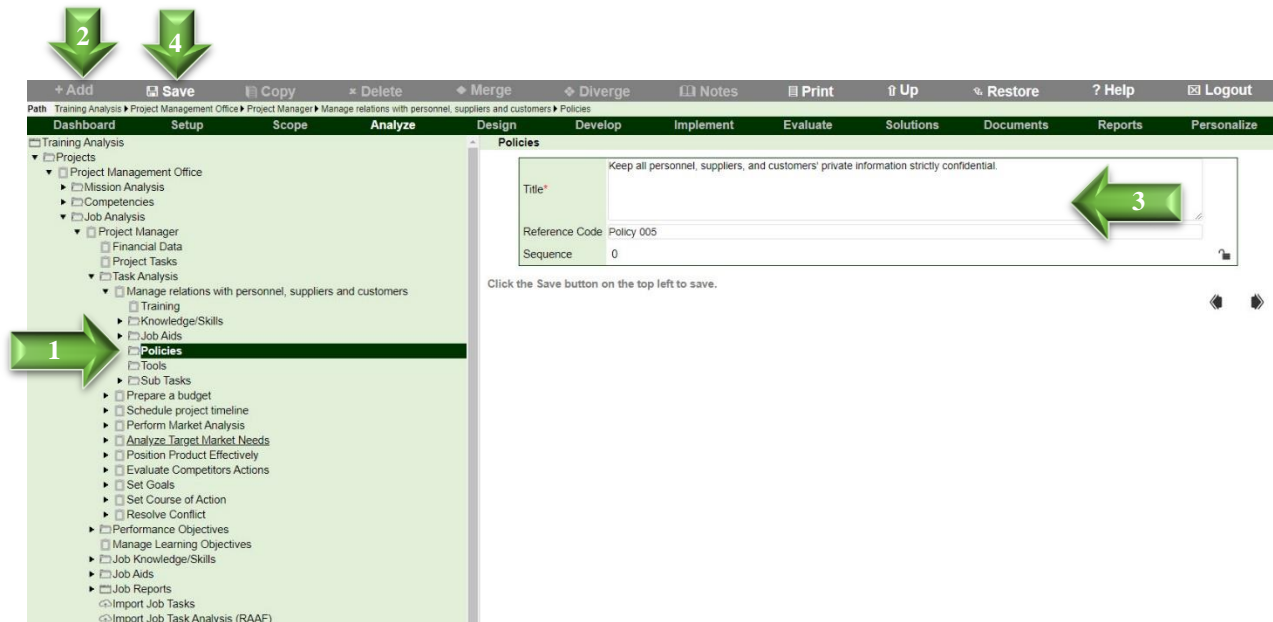
To identify policies and procedures needed to perform Tasks:

**Step 1:** Click on the **Policies** folder.

**Step 2:** Click **[Add]**.

**Step 3:** Input the policy title, description and other required information.

**Step 4:** Click **[Save]**.



The screenshot shows the software interface with a navigation tree on the left and a main content area on the right. A green arrow labeled '1' points to the 'Policies' folder in the tree. A green arrow labeled '2' points to the 'Add' button in the top toolbar. A green arrow labeled '3' points to the 'Title' field in the 'Add' dialog box, which contains the text 'Keep all personnel, suppliers, and customers' private information strictly confidential.' The dialog box also shows 'Reference Code' as 'Policy 005' and 'Sequence' as '0'. A green arrow labeled '4' points to the 'Save' button in the top toolbar.

### Note:

- Similarly, when a Policy is added, it is automatically compiled under the **Job Policies** as well as the **Project Policies** folders.
- To minimize duplication, in lieu of adding policies, user may review Policies under **Project Policies** folder by clicking on the **[Select]** tab under **Policies** folder, placing checkmarks next to the required Policies and clicking **[Save]** to add under the Task or Performance Objective.

## Tools

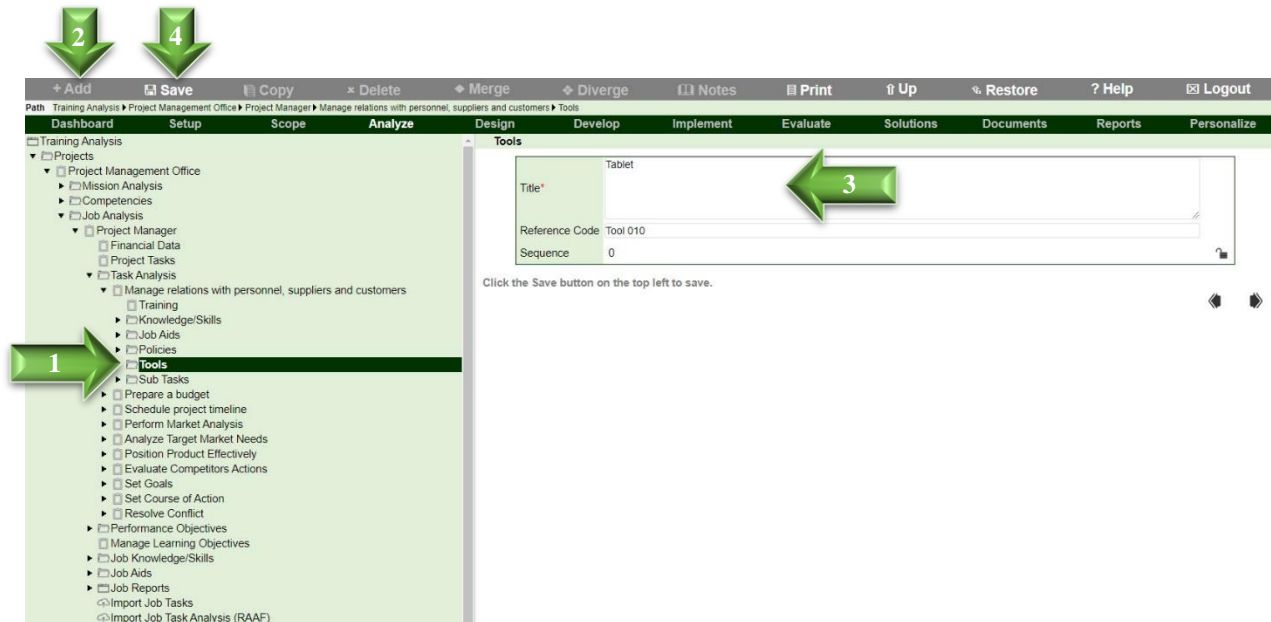
To identify tools needed to perform Tasks:

**Step 1:** Click on the **Tools** folder.

**Step 2:** Click **[Add]**.

**Step 3:** Input the tool title, description and other required information.

**Step 4:** Click **[Save]**.



The screenshot shows the software interface with a navigation pane on the left and a main content area on the right. In the navigation pane, the 'Tools' folder is highlighted, with a green arrow labeled '1' pointing to it. In the main content area, the 'Add' dialog box is open, showing the 'Title' field with the value 'Tablet', the 'Reference Code' field with the value 'Tool 010', and the 'Sequence' field with the value '0'. A green arrow labeled '3' points to the 'Title' field. Above the dialog box, there are two green arrows labeled '2' and '4' pointing to the 'Add' and 'Save' buttons respectively. Below the dialog box, there is a note: 'Click the Save button on the top left to save.'

### Note:

- Similarly, when a Tool is added, it is automatically compiled under the **Job Tools** as well as the **Project Tools** folders.
- To minimize duplication, in lieu of adding tools, user may review Tools under **Project Tools** folder by clicking on the **[Select]** tab under **Tools** folder, placing checkmarks next to the required Tools and clicking **[Save]** to add under the Task or Performance Objective.



## Create New Performance Objectives

To add a new Performance Objective:

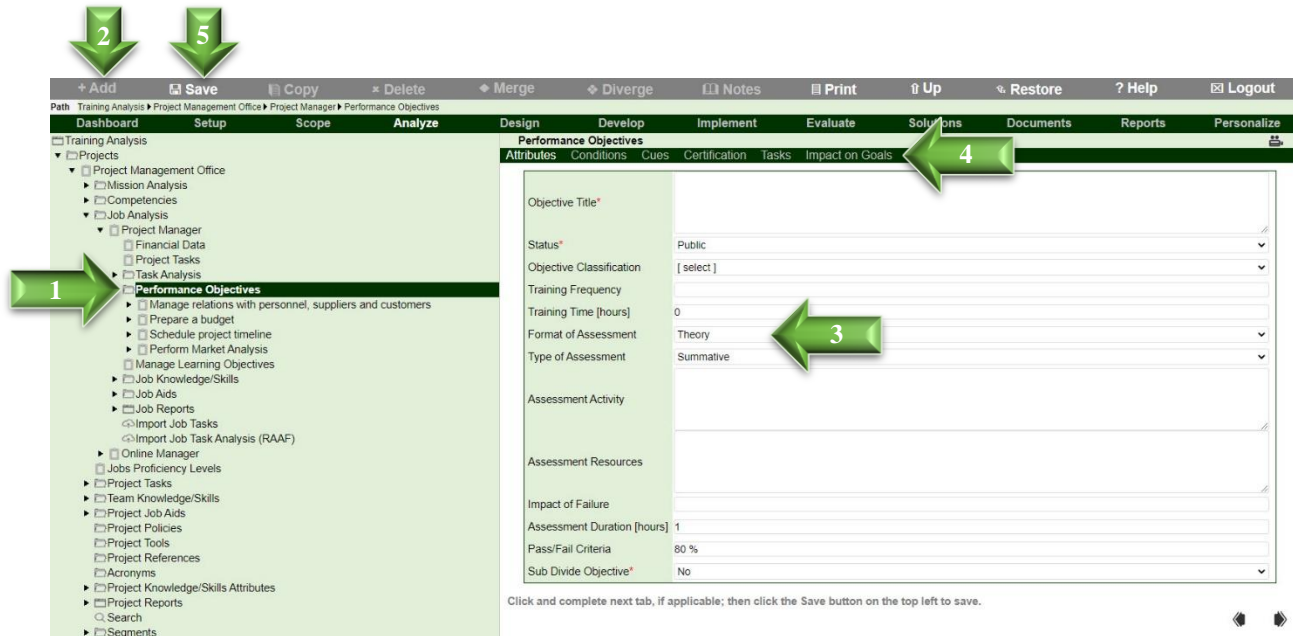
**Step 1:** Click on the **Performance Objectives** folder under the **(job)** node.

**Step 2:** Click **[Add]**.

**Step 3:** Input the Objective Title, Standards, as well as other attributes.

**Step 4:** Next, click on the **[Conditions]**, **[Cues]**, **[Certification]** and **[Tasks]** tabs and complete.

**Step 5:** Click **[Save]**, when ready, to create the Objective.



The screenshot shows the software interface for creating a new Performance Objective. The left navigation pane has a green arrow labeled '1' pointing to the 'Performance Objectives' folder. The top menu bar has a green arrow labeled '2' pointing to the 'Add' button. The main form has a green arrow labeled '3' pointing to the 'Attributes' tab and a green arrow labeled '4' pointing to the 'Conditions' tab. The form fields are as follows:

Objective Title*	
Status*	Public
Objective Classification	[select]
Training Frequency	
Training Time [hours]	0
Format of Assessment	Theory
Type of Assessment	Summative
Assessment Activity	
Assessment Resources	
Impact of Failure	
Assessment Duration [hours]	1
Pass/Fail Criteria	80 %
Sub Divide Objective*	No

Click and complete next tab, if applicable; then click the Save button on the top left to save.

### Notes:

- Objective Priority and Training Requirements are dictated by Tasks or Sub Tasks that the Objective supports – i.e., indicated under the Align Attributes with Task field. They are presented under the **Training** node under each **(objective)**.
- **Sub Divide Objective:** Performance Objective can also be divided into Enabling Objectives. Each Performance Objective can only be assigned as a single unit (including all Enabling Objectives) to a single Job. In other words, if a Performance Objective is divided into Enabling Objectives A and B, you cannot assign Enabling Objective A to Pilots for example, and Enabling Objective B to Maintainers.
- **Status:** To facilitate data sharing and minimize effort required to analyze Objectives, a Search function is provided to help analysts locate and copy existing Performance Objectives. Analysts can only search for and copy Objectives (but not edit or delete) that are classified as Public under the Status field. If the Performance Objective is classified as Private, it will not be accessible by the Search function.

- **Search.** To facilitate the analysis, a **[Search]** tab is also presented on the **Performance Objectives** folder. You can search for Performance Objectives by Mission, System, Competency, Job or Keyword. To copy, place checkmarks next to the desired Performance Objectives and click **[Save]**. All Enabling Objectives as well as Knowledge and Skills associated with the selected Performance Objectives are also copied.
- If References have been defined under the **Project References** folder (Section 6.2 of Training Analysis User Guide), a **[Reference]** tab will also appear after the **[Certification]** tab to link Objectives to specific mandate, requirement, manual, etc. By establishing these links, in addition to documenting the reasoning behind the Objective, analysts can quickly identify which Objectives (including Knowledge, Skills and Attitudes) are affected – should there be a change in a specific mandate, requirement or manual.

## 2.6 Uncover Knowledge and Skill Gaps

### Define POs/EOs Knowledge/Skills

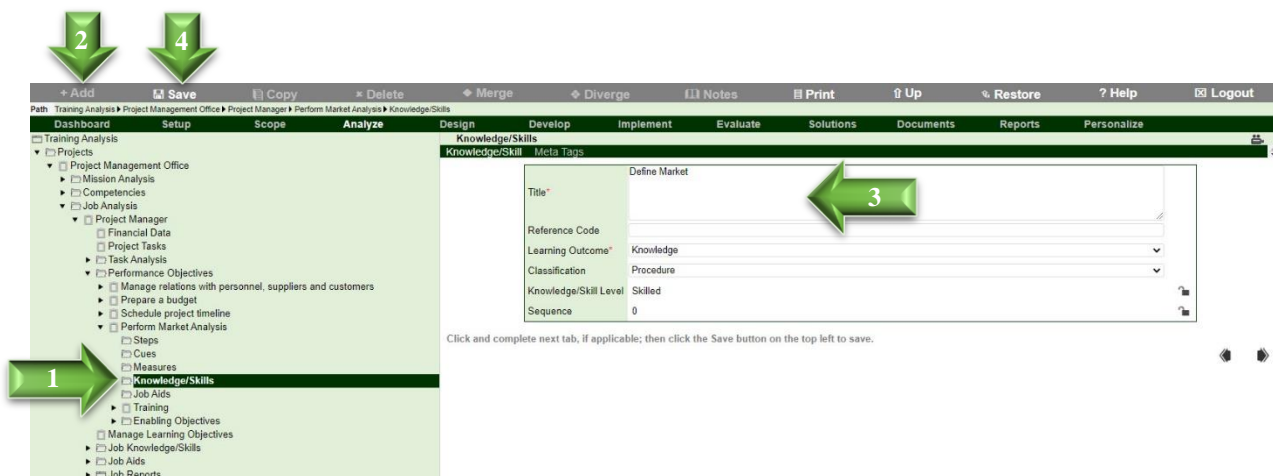
If the Performance Objective was created using the **[Auto Generate]** tab, then all associated KSAs of the Task will be automatically copied to the **Knowledge/Skills** folder. Otherwise you can define the required knowledge and skills for the performance objective as follows.

**Step 1:** Click on the **Knowledge/Skills** folder.

**Step 2:** Click **[Add]**.

**Step 3:** Input the Knowledge/Skill Title, Learning Outcome, Classification and Knowledge/Skill Level.

**Step 4:** Click **[Save]**.



The screenshot shows the software interface with several steps highlighted by green arrows:

- Step 1:** An arrow points to the **Knowledge/Skills** folder in the left-hand navigation tree.
- Step 2:** An arrow points to the **+ Add** button in the top toolbar.
- Step 3:** An arrow points to the **Title\*** field in the **Define Market** form, which contains the text "Define Market". Other fields include **Reference Code**, **Learning Outcome\*** (set to Knowledge), **Classification** (set to Procedure), **Knowledge/Skill Level** (set to Skilled), and **Sequence** (set to 0).
- Step 4:** An arrow points to the **Save** button in the top toolbar.


Below the form, there is a note: "Click and complete next tab, if applicable; then click the Save button on the top left to save."

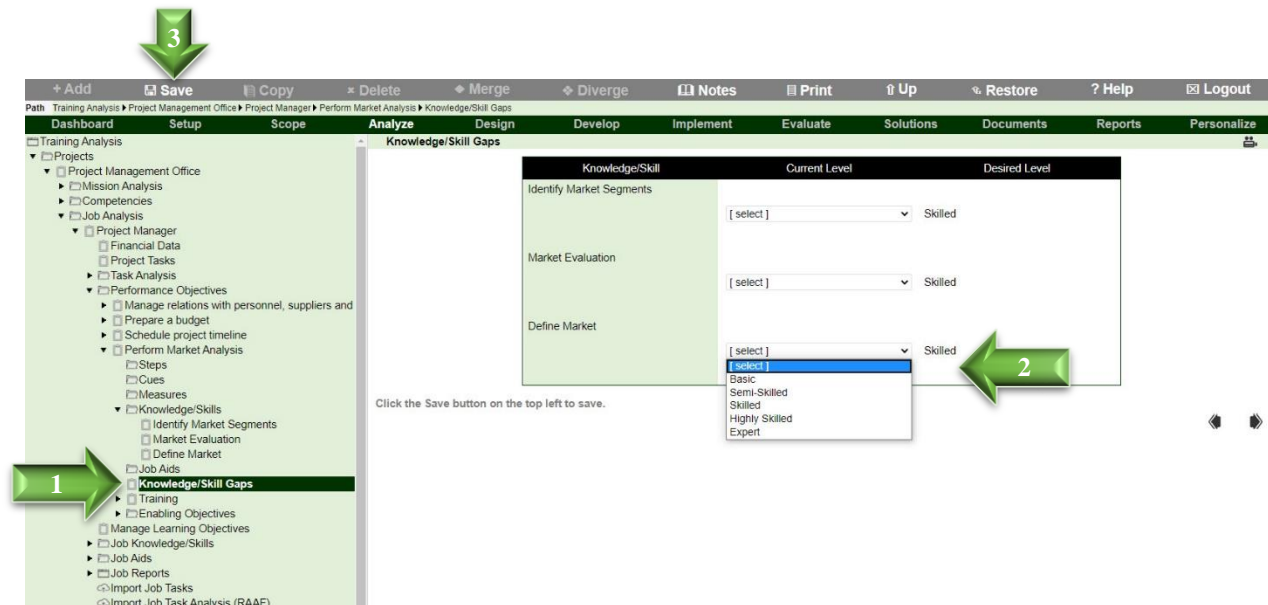
### Note:

- Once a knowledge or skill is defined, the **Knowledge/Skills Gap** node is presented under the **Performance Objectives** folder to identify knowledge/skill gaps.

## Determine Knowledge/Skills Gaps




To identify knowledge and skill gaps:

- Step 1:** Click on the  **Knowledge/Skill Gap** node.  
**Step 2:** Indicate job's current knowledge and skill levels.  
**Step 3:** Click [**Save**].



The screenshot shows the 'Knowledge/Skill Gaps' configuration window. The left sidebar contains a tree view with 'Knowledge/Skill Gaps' selected. The main window has a table with columns 'Knowledge/Skill', 'Current Level', and 'Desired Level'. The 'Define Market' row is highlighted, and its 'Current Level' dropdown is open, showing a list of skill levels. A 'Save' button is visible at the top left of the main window.

### Notes:

- If Desired Level exceeds Current Level, a Knowledge/Skill gap is identified; and a Learning Objective is automatically created under the  **Learning Objectives** folder under the  **Training** node.
- The Knowledge/Skill background changes to green to indicate that a Learning Objective has been setup to address the gap.
- To indicate how the Knowledge/Skill Gap will be addressed, click on the  **Training** node, and select Formal Training, Workplace Training or Residual Training Gap.

## Define Learning Objectives

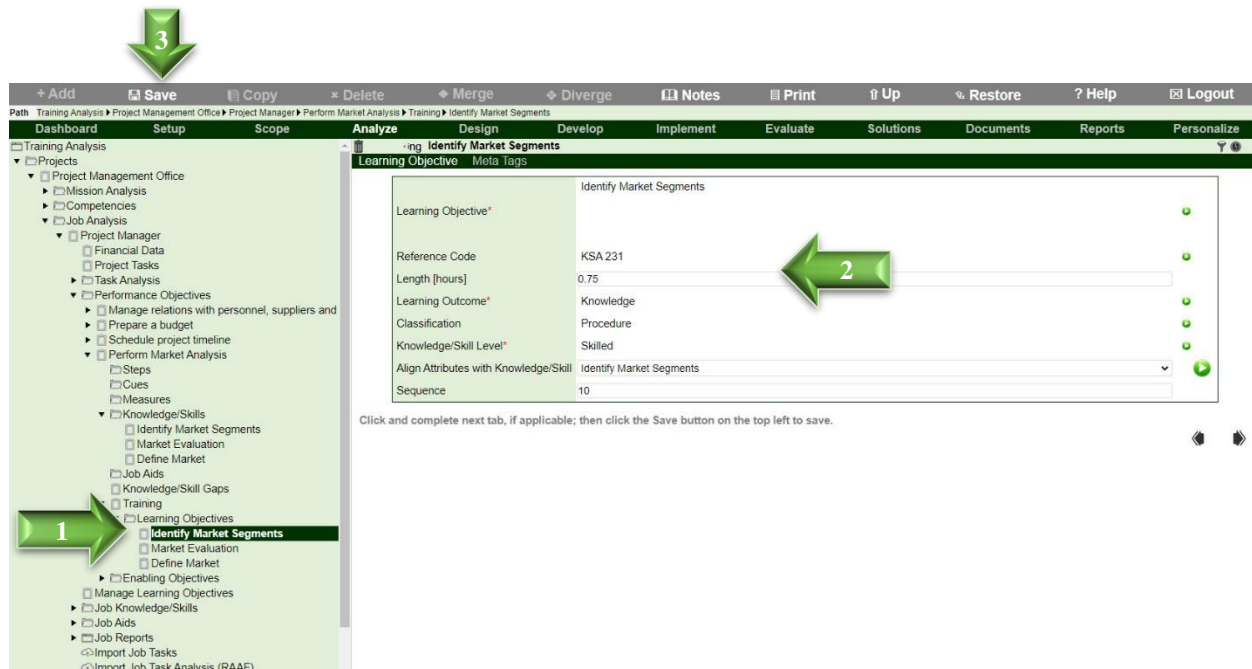
You may create multiple Learning Objectives (Teaching Points) to address a single knowledge/skill gap. The Learning Objectives should specify the conditions under which knowledge and skills should be exhibited, the standard to which it will be performed and reflect the gap between current and desired level.

To indicate time needed to close the Knowledge/Skill Gap:

**Step 1:** Click on the  (**learning objective**) node under the  **Learning Objectives** folder.

**Step 2:** Input the Length and edit the Title if required.

**Step 3:** Click [**Save**].




The screenshot shows the software interface for defining a Learning Objective. The left navigation pane shows a tree structure with 'Identify Market Segments' selected under 'Learning Objectives'. The main form displays the following fields:

Field	Value
Learning Objective*	Identify Market Segments
Reference Code	KSA 231
Length [hours]	0.75
Learning Outcome*	Knowledge
Classification	Procedure
Knowledge/Skill Level*	Skilled
Align Attributes with Knowledge/Skill	Identify Market Segments
Sequence	10

Below the form, there is a note: "Click and complete next tab, if applicable; then click the Save button on the top left to save."

### Notes:

- To add a new Learning Objective (Teaching Point), click on the  **Learning Objectives** folder, and then click [**Add**]. You will be prompted for the Learning Objective Title, Length, Learning Outcome, Classification and Knowledge/Skill Level. Input the required fields and click [**Save**].
- Learning Objectives can be assembled in courses/training programs. Defining Learning Objectives is therefore critical for establishing clear links between Training Programs, Objectives, Tasks and Jobs, demonstrating the value of various training programs and aligning training with missions/goals.

## Chapter 3: Generate Reports

One of ADVISOR's key benefits is the ease and speed in which various types of reports can be generated. Several reports are discussed below.

### 3.1 Job Task Report

Generates a detailed list of Tasks, Subtasks, Steps and Sub Steps for each Job along with Standards (how well Task should be performed), Conditions (under which Task should be performed), triggering action, task classification, task level proficiency, safety issues, training requirements and training priority.

To generate Job Task report:

**Step 1:** Click on the  **Job Task Report** node under the  **Job Reports** folder.



**Step 2:** You may export the report to Excel, by clicking the [**Generate Excel**] button (top left corner). To return to ADVISOR, close the Report window.



[Generate Excel](#)

**Job Task Report**

Job Profile: Project Manager  
Prepared by: Administrator  
Date: 08 July 2020 04:13 PM

Task	Sub Task	Reference Code	Standards	Conditions	Triggering Action	Task Classification	Task Level of Proficiency	Personnel Safety	Task Training Requirement	Training Priority
Manage relations with personnel, suppliers and customers		PM 001	Perform IAW Requirements ...	In indoor office environment	Quarterly Reports	Individual	Skilled	No	Train	High
	Assign tasks to personnel		Perform IAW Requirements ...	In indoor office environment	Quarterly Reports	Individual	Skilled	No	Train	Not applicable
	Evaluate suppliers needs		Perform IAW Requirements ...	In indoor office environment	Quarterly Reports	Individual	Skilled	No	Train	Not applicable
	Evaluate customers needs		Perform IAW Requirements ...	In indoor office environment	Quarterly Reports	Individual	Skilled	No	Train	Not applicable
Prepare a budget		PM 002	Perform IAW Requirements ...	In indoor office environment	Quarterly Reports	Individual	Skilled	No	Train	High
	Estimate costs			In indoor office environment	Quarterly Reports	Individual	Skilled	No	Train	Not applicable
	Perform risk analysis			In indoor office environment	Quarterly Reports	Individual	Skilled	No	Train	High

### 3.2 Job Training Task Report

Generates a detailed list of Tasks, Subtasks, Steps and Sub Steps for each Job along with Standards (how well Task should be performed), Conditions (under which Task should be performed), Task Difficulty, Importance and Frequency, training requirement, training priority as well as other attributes.

To generate Job Training Task Report:

**Step 1:** Click on the  **Job Training Task Report** node under the  **Job Reports** folder.



**Step 2:** You may export the report to Excel, by clicking the **[Generate Excel]** button (top left corner). To return to ADVISOR, close the Report window.



**Job Training Task Report**

Job Profile: Project Manager  
Prepared by: Administrator  
Date: 08 July 2020 04:23 PM

Task	Sub Task	Reference Code	Standards	Conditions	Triggering Action	Task Difficulty	Task Importance	Task Frequency	Task Training Requirement	Training Priority	Task Requires Immediate Action	% of Individuals Performing Task	Time Spent Performing Task	Task Classification	Task Level of Proficiency	Personnel Safety
Manage relations with personnel, suppliers and customers		PM 001	Perform IAW Requirements ...	In indoor office environment	Quarterly Reports	High	High	Medium	Train	High	Somewhat	Medium to High	Medium to High	Individual	Skilled	No
	Assign tasks to personnel		Perform IAW Requirements ...	In indoor office environment	Quarterly Reports	High	Medium	High	Train	High	No	Medium to High	Medium	Individual	Skilled	No
	Evaluate suppliers needs		Perform IAW Requirements ...	In indoor office environment	Quarterly Reports	Medium	Medium	Low	Train	High	Somewhat	Medium	Low to Medium	Individual	Skilled	No
	Evaluate customers needs		Perform IAW Requirements ...	In indoor office environment	Quarterly Reports	High	Medium	Medium	Train	High	No	Medium	Medium to High	Individual	Skilled	No
Prepare a budget		PM 002	Perform IAW Requirements ...	In indoor office environment	Quarterly Reports	Medium	High	Low	Train	High	Yes	Medium	Medium	Individual	Skilled	No
	Estimate costs			In indoor office environment	Quarterly Reports	Medium	Medium	Medium	Train	High	Yes	Medium to High	Medium to High	Individual	Skilled	No
	Perform risk analysis			In indoor office environment	Quarterly Reports	High	Medium	Low	Train	High	Somewhat	Medium	Medium	Individual	Skilled	No

### 3.3 Training Requirements Analysis Report

Generates the training requirements for each Job, including the Knowledge, Skills and Attitudes needed by each Performance and Enabling Objective, their classification, as well as Entry and Desired Competency Levels and Gaps. To generate the Training Requirements Analysis Report:

**Step 1:** Click on  **Training Requirements Analysis Report** under the  **Job Reports** folder.



The screenshot shows a software menu with a tree view on the left and a main content area on the right. The tree view includes folders like 'Project Management Office', 'Job Analysis', and 'Job Reports'. Under 'Job Reports', the 'Training Requirements Analysis Report' is highlighted in green. A green arrow with the number '1' points to this item. The main content area shows the title 'Training Requirements Analysis Report'.

**Step 2:** You may export the report to Excel by clicking on the **[Generate Excel]** button (top left corner). To return to ADVISOR, close the Report window.



The screenshot shows the 'Training Requirements Analysis Report' window. In the top left corner, there is a button labeled 'Generate Excel'. A green arrow with the number '2' points to this button. Below the button, there is a table with the following data:

Performance Objective	Enabling Objective	Objective Reference Code	Knowledge/Skills	Knowledge/Skills Reference Code	Learning Outcome	Classification	Entry Level	Desired Level	Gap
Manage relations with personnel, suppliers and customers		PH 001	Assess best venue for motivating employees	A11	Knowledge	Procedure	Basic	Skilled	2
	Assign tasks to personnel		Prioritize Tasks	KSA 421	Knowledge	Fact	Basic	Skilled	2
			Calculate Personnel Utilization	KSA 119	Knowledge	Fact	Basic	Skilled	2
	Evaluate suppliers needs		Categorize Suppliers	KSA 333	Knowledge	Fact	Basic	Skilled	2
Evaluate customers needs			Draft Supply Plan	KSA 335	Knowledge	Fact	Basic	Skilled	2
			Forecast Lead Time	KSA 334	Knowledge	Fact	Semi-Skilled	Skilled	1
			Prioritize Customer Needs		Knowledge	Fact	Basic	Skilled	2
			Identify Customer Needs		Knowledge	Fact	Semi-Skilled	Skilled	1
Prepare a budget		PH 002	Estimate Facilities Costs	KSA 604	Knowledge	Fact	Basic	Skilled	2
			Estimate Development Effort	KSA 088	Knowledge	Fact	Basic	Skilled	2
	Estimate costs		Estimate Personnel Costs	KSA 555	Knowledge	Fact	Semi-Skilled	Skilled	1
			Prioritize Risks	KSA 809	Knowledge	Fact	Basic	Skilled	2
Perform risk analysis			Analyze Risks	KSA 808	Knowledge	Fact	Semi-Skilled	Skilled	1
			Contingency Plan	KSA 707	Knowledge	Fact	Semi-Skilled	Skilled	1
Manage risk and issues			Mitigate High Risks	KSA 706	Knowledge	Fact	Semi-Skilled	Skilled	1
Schedule project timeline		PH 003	Calculate Average Work Productivity	KSA 676	Knowledge	Fact	Basic	Skilled	2
	Estimate time to perform tasks		Forecast Task Effort	KSA 655	Knowledge	Fact	Basic	Skilled	2
			Forecast Schedules	KSA 404	Knowledge	Fact	Semi-Skilled	Skilled	1
			Estimate Benefits and ROI	KSA 018	Knowledge	Fact	Semi-Skilled	Skilled	1
Create charts and schedules			Generate Cost Charts	KSA 405	Knowledge	Fact	Basic	Skilled	2

**Note:**

- Training Requirements (highlighted in green) are identified when the Desired Knowledge/Skill/Attitude Level exceeds Current Knowledge/Skill/Attitude Level.

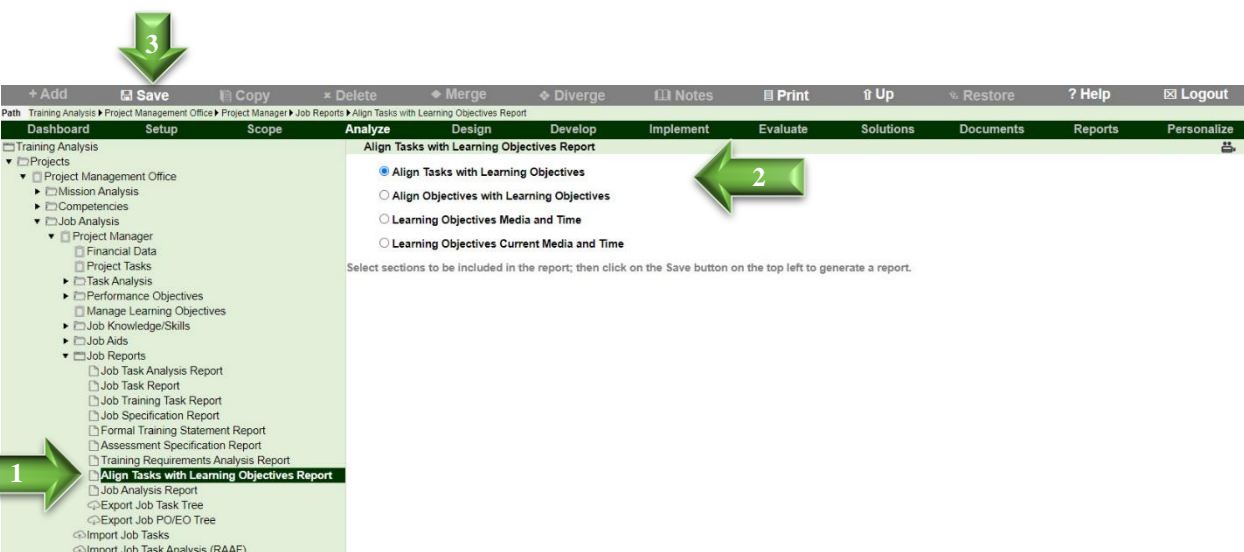
### 3.4 Align Tasks with Learning Objectives Report

To generate audit report and validate that all requirements have been adequately addressed. In other words, how and where the requirements of each Task or Performance Objective are being addressed. The reports may also be used to find out how teaching points have been derived. To generate:

**Step 1:** Click on  **Align Tasks with Learning Objectives Report** node under the  **Job Reports** folder.

**Step 2:** Select which audit report you wish to generate, for example the Align Tasks with Learning Objectives.

**Step 3:** Click [Save] to generate.



The screenshot shows the software interface with a navigation tree on the left and a main content area on the right. A green arrow labeled '1' points to the 'Align Tasks with Learning Objectives Report' node in the 'Job Reports' folder. A green arrow labeled '2' points to the 'Align Tasks with Learning Objectives' radio button in the main content area. A green arrow labeled '3' points to the 'Save' button in the top toolbar.

**Note:**

- The results are presented in a Tabular format.

**Step 4:** You may export the report to Excel, by clicking the [Generate Excel] button (top left corner). To return to ADVISOR, close the Report window.

[Generate Excel]



Align Tasks with Learning Objectives Report

Job Profile: Online Manager  
Prepared by: Administrator  
Date: 10 July 2020 11:52 AM

Align Tasks with Learning Objectives

Task	Sub Task	Training Requirement	Performance/Enabling Objective	Training Allocation	Knowledge/Skills	Gap	Learning Objectives	Lesson	Courses
Schedule project timeline		Over Train	Schedule project timeline	Formal Training	Forecast Task Effort	Yes	Forecast Task Effort	Forecasting	Online Management
	Estimate time to perform tasks	Train	Estimate time to perform tasks	Formal Training	Forecast Task Effort	Yes	Forecast Task Effort	Personnel & Resources Utilization	Sales Basics
					Calculate Average Work Productivity	Yes	Calculate Average Work Productivity	Forecasting	Online Management
					Calculate Average Work Productivity	Yes	Calculate Average Work Productivity	Personnel & Resources Utilization	Sales Basics
	Create charts and schedules	Train	Create charts and schedules	Formal Training	Forecast Schedules	Yes	Forecast Schedules	Forecasting	Online Management
					Forecast Schedules	Yes	Forecast Schedules	Personnel & Resources Utilization	Sales Basics
					Generate Cost Charts	Yes	Generate Cost Charts	Forecasting	Online Management
					Generate Cost Charts	Yes	Generate Cost Charts	Cost Analysis	Sales Basics
					Estimate Benefits and ROI	Yes	Estimate Benefits and ROI	Forecasting	Online Management
					Estimate Benefits and ROI	Yes	Estimate Benefits and ROI	Cost Analysis	Sales Basics
	Plan activities and sequence	Train	Plan activities and sequence	Formal Training	Prioritize Activities	Yes	Prioritize Activities	Scheduling	Online Management
					Prioritize Activities	Yes	Prioritize Activities	Personnel & Resources Utilization	Sales Basics
					Schedule Activities	Yes	Schedule Activities	Scheduling	Online Management
					Schedule Activities	Yes	Schedule Activities	Personnel & Resources Utilization	Sales Basics
Perform Market Analysis		Over Train	Perform Market Analysis	Formal Training					
	Identify Market Leaders	Train	Identify Market Leaders	Formal Training	Revenue Share	Yes	Revenue Share	Forecasting	Online Management
					Revenue Share	Yes	Revenue Share	Cost Analysis	Sales Basics
					Market Share	Yes	Market Share	Forecasting	Online Management
					Market Share	Yes	Market Share	Cost Analysis	Sales Basics
					Trends and Forecasts	Yes	Trends and Forecasts	Forecasting	Online Management
	Identify Barriers to Entry	Train	Identify Barriers to Entry	Formal Training	Competitor Analysis	Yes	Competitor Analysis	Forecasting	Online Management
					Environment	Yes	Environment	Forecasting	Online Management
					Market Saturation Level	Yes	Market Saturation Level	Needs Assessment	Online Management

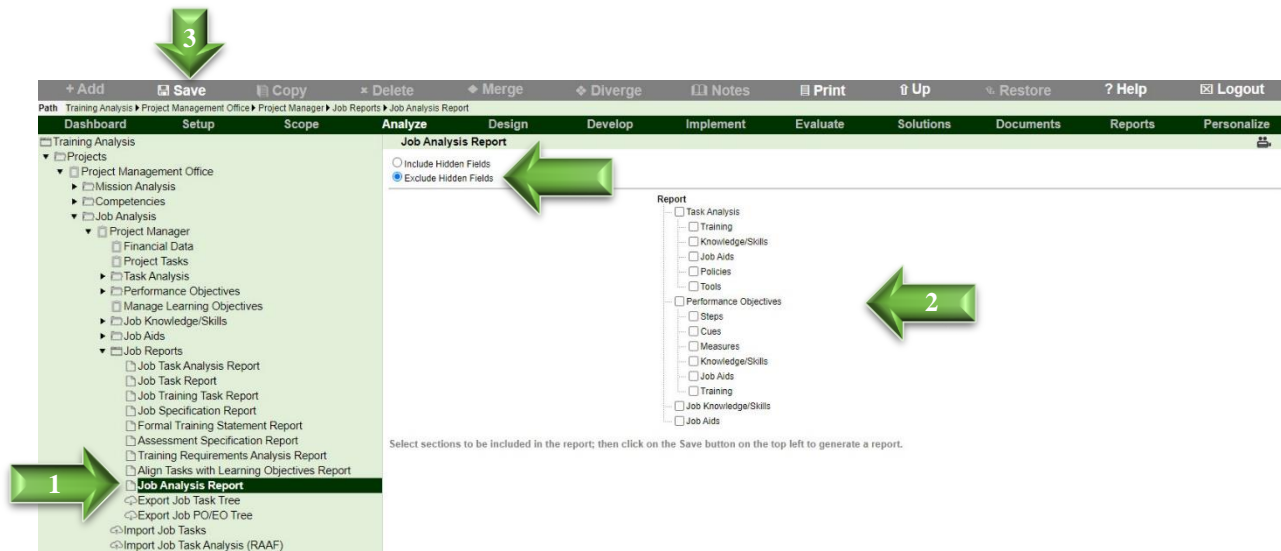
### 3.5 Job Analysis Report

To generate a comprehensive report for each job including duties, tasks, performance/enabling objectives, learning objectives, training requirements and attributes:

**Step 1:** Click on the  **Job Analysis Report** node under the  **Job Reports** folder.

**Step 2:** Select items to be included by placing checkmarks next to the desired sections.


**Step 3:** Click **[Save]**.



The screenshot shows the ADVISOR software interface. The top menu bar includes options like + Add, Save, Copy, Delete, Merge, Diverge, Notes, Print, Up, Restore, Help, and Logout. The breadcrumb path is: Training Analysis > Project Management Office > Project Manager > Job Reports > Job Analysis Report. The main window has tabs for Dashboard, Setup, Scope, Analyze, Design, Develop, Implement, Evaluate, Solutions, Documents, Reports, and Personalize. The left sidebar shows a tree view under 'Training Analysis' with 'Job Reports' expanded to show 'Job Analysis Report' selected. The main area is titled 'Job Analysis Report' and has two radio buttons: 'Include Hidden Fields' (selected) and 'Exclude Hidden Fields'. To the right, a 'Report' section lists various report components with checkboxes: Task Analysis (Training, Knowledge/Skills, Job Aids, Policies, Tools), Performance Objectives (Steps, Cues, Measures, Knowledge/Skills, Job Aids, Training), and Job Knowledge/Skills (Job Knowledge/Skills, Job Aids). A note at the bottom says: 'Select sections to be included in the report; then click on the Save button on the top left to generate a report.'

#### Notes:

- If Exclude Hidden Fields is selected, all hidden fields will not be included in the report.
- Since the report is in html format, you can quickly advance to any section by clicking on the corresponding title in the Table of Contents. You may print or save the report using the corresponding functions in your Browser. To return to ADVISOR, close the Report window.

Remember that context sensitive help is also available for each screen by clicking on **[Help]** and video clips on how to perform specific functions by clicking on the video  icon.

**Enjoy!**